1.Accounting, Reporting, Auditing and Analysis in a Digital Environment

"It must be remembered that there is nothing more difficult to plan, more doubtful of success, nor more dangerous to manage than a new system. For the initiator has the enmity of all who would profit by the preservation of the old institution and merely lukewarm defenders in those who gain by the new ones." Niccolò Machiavelli

We provided you with a 50,000 foot view in the introduction. Here, we drop down to about 10,000 feet.

Digital financial reporting fits into a larger trend. The purpose of this section is to explain the larger trend into which XBRL-based digital financial reporting fits.

A digital transformation is occurring. Techno-optimists often tend to overstate the impact of technology changes. Business professionals often tend to underestimate such impacts. Reality tends to be somewhere between the optimists and pessimists. Here is one prediction:

"The McKinsey Global Institute estimates that, compared with the Industrial Revolution of the late 18th and early 19th centuries, AI's disruption of society is happening ten times faster and at 300 times the scale. That means roughly 3000 times the impact¹."

This section explains the broader perspective into which XBRL-based digital financial reporting fits. Here is an executive summary of the primary points:

- The fourth industrial revolution is occurring which is enabling businesses to operate in significantly different ways; enabling technologies include artificial intelligence, internetworked physical devices, cyber-physical systems, nanotechnology, and biotechnology.
- Professional accountants and accounting practices, procedures, and processes will need to adapt. Education and training of professional accountants also needs to adapt.
- Humans augmented by machine capabilities, much like an electronic calculator enabling a human to do math quicker, will empower knowledge workers who know how to leverage the use of those machines.
- Three primary enabling technological innovations are driving this significant change to the current accounting practices, processes, and methods: XBRLbased structured digital financial reports, knowledge-based systems and other application of artificial intelligence, and blockchain-based distributed ledgers
- While it is difficult to precisely predict the productivity gains which will be realized, initial information is showing the productivity gains will be very, very significant.
- Artificial intelligence, structured information, distributed ledgers, machine readable workflow model standards, machine readable decision model

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¹ Georgios Petropoulos, *Do we understand the impact of artificial intelligence on employment?*, http://bruegel.org/2017/04/do-we-understand-the-impact-of-artificial-intelligence-on-employment/

standards, and Lean Six Sigma are a match made in heaven and will have a significant impact on accounting, reporting, auditing, and analysis in a digital environment that will prevail during the Fourth Industrial Revolution².

- These changes to accounting, reporting, auditing, and analysis can be packaged into the larger trend toward computational professional services³. Others call this "smart regulation" or "algorithmic regulation" or "rules as code" or "the finance factory" or a "financial transformation" or "modern accounting⁴".
- Many technologies will be combined to create the semantic spreadsheet⁵ or the computational spreadsheet.

The Fourth Industrial Revolution is here now. Accountants are notoriously resistant to change. But not embracing change has risks and consequences. Again, both overstating and understating the impact can both have detrimental effects. Understanding the moving pieces of this puzzle can help achieve the appropriate balance between optimism and pessimism.

1.1. The Fourth Industrial Revolution

What is now commonly referred to as the *Fourth Industrial Revolution*^{6,7} is changing how businesses operate and professional accountants and auditors will need to adapt⁸ to remain relevant and thrive. The training and education of professional accountants also needs to adapt to better prepare new graduates and enable retraining of current professional accountants to adjust to new technologies and the new practices, procedures, and processes that technology will enable.

You might have heard other terms to describe the rapid changes that are occurring. Some call it *The Digital Industrial Revolution*⁹. Others refer to the changes as *Industry 4.0* 10,11 . And others call it the *Artificial Intelligence Revolution*^{12,13}.

https://www.wired.com/2010/12/ff ai essay airevolution/

² Adapting to Changes Caused by the Fourth Industrial Revolution, http://xbrl.squarespace.com/journal/2019/8/4/adapting-to-changes-caused-by-the-fourth-industrial-revoluti.html

³ Charles Hoffman, CPA, Computational Professional Services, http://xbrlsite.azurewebsites.net/2020/library/ComputationalProfessionalServices.pdf

⁴ Making the Move to Modern Accounting,

http://xbrl.squarespace.com/journal/2021/1/10/making-the-move-to-modern-accounting.html

⁵ OMG Semantic Workbook, http://xbrl.squarespace.com/journal/2020/1/16/omg-semantic-workbook-sxlm.html

Wikipedia, Fourth Industrial Revolution, retrieved May 4, 2017, https://en.wikipedia.org/wiki/Fourth Industrial Revolution

⁷ Forbes, Bernard Marr, *Why Everyone Must Get Ready For The 4th Industrial Revolution* https://www.forbes.com/sites/bernardmarr/2016/04/05/why-everyone-must-get-ready-for-4th-industrial-revolution

⁸ Shelly Palmer, *Digital Transformation in Seven Steps*, https://www.shellypalmer.com/2017/02/digital-transformation-in-7-brain-busting-steps/

⁹ National Public Radio, TED Radio Hour, *The Industrial Revolution*, retrieved May 4, 2017, https://www.npr.org/player/embed/524731597/524879464

¹⁰ Cornelius Baur and Dominik Wee, McKinsey & Company, *Manufacturing's Next Act*, http://www.mckinsey.com/business-functions/operations/our-insights/manufacturings-next-act

¹¹ PriceWaterhouseCoopers, *Industry 4.0: Building the digital enterprise*, http://www.pwc.com/gx/en/industries/industry-4.0.html

¹² Steven Levy, Wired, *The AI Revolution is On*,

The over-arching theme of the change is computers performing more tasks and processes that have historically been performed by humans.

Many say that the first industrial revolution resulted from the perfection of the steam engine. The steam engine enabled work to be performed by machines rather than humans, improving productivity tremendously.

The **second industrial revolution** resulted from the harnessing of oil and electricity to create mass production, the assembly line, and the invention of important technologies such as the telephone, the light bulb, the phonograph, and the internal combustion engine. Again, productivity increased significantly.

The third industrial revolution resulted from the change from analog electronic and mechanical devices to more effective and efficient digital devices. This era sees the invention of the personal computer, the internet, and significant advances in information and communications technology. Another productivity improvement.

The fourth industrial revolution builds on the third and includes advances in artificial intelligence; internetworked physical devices (often referred to as the internet of things¹⁴); cyber-physical systems which are mechanisms controlled or monitored by computer-based algorithms; nanotechnology which is the manipulation of matter on an atomic, molecular, and supramolecular scale; and biotechnology which is the use of organisms and living systems to create products. Even more productivity gains will be realized.

What is common to each of the four revolutions is the use of technology and innovation to enable substantial productivity gains. To achieve this, the gap between the problem and the solution must be bridged. Information technology professionals learning accounting and auditing would help bridge the gap. Or, accountants learning a bit about how the technology works so they can have effective conversations with technologists can bridge the gap.

1.2. Pressure to Adapt: increasing workloads, errors, ever increasing complexity

It is easy to understand the impact of the first, second, and third industrial revolutions because they are in our past. The fourth though, because while that change is occurring now most of the change is still in our future, it can be really hard to separate the science-fact from the science-fiction¹⁵. But not correctly distinguishing the fiction from fact can contribute to leading you down the wrong path. Also, there is risk associated using the strategy of completely ignoring the reality of the changes that are occurring. The past does provide clues as to what might happen in the future.

Oxford University researchers¹⁶ have estimated that 47 percent of U.S. jobs could be displaced by automation within the next two decades. An article, The Top 5 Jobs

¹³ Wired, The President in Conversation With MIT's Joi Ito and WIRED's Scott Dadich, *Barack Obama*, Neural Nets, Self-driving Cars, and the Future of the World, https://www.wired.com/2016/10/presidentobama-mit-joi-ito-interview/

¹⁴ Wikipedia, *Internet of Things*, retrieved May 4, 2017, https://en.wikipedia.org/wiki/Internet of things

¹⁵ Georgios Petropoulos, *Do we understand the impact of artificial intelligence on employment?*, http://bruegel.org/2017/04/do-we-understand-the-impact-of-artificial-intelligence-on-employment/

 $^{^{16}}$ Carl Benedikt Frey and Michael A. Osborne, THE FUTURE OF EMPLOYMENT: HOW SUSCEPTIBLE ARE JOBS TO COMPUTERISATION?, September 17, 2013, http://www.oxfordmartin.ox.ac.uk/downloads/academic/The-Future of-Employment.pdf

Robots Will Take First, 17 even has accountants listed in the top five jobs that will be automated. That full list is:

- 1. Middle management
- 2. Commodity salespeople
- 3. Report writers, journalists, authors, and announcers
- 4. Accountants and bookkeepers
- 5. Doctors

Granted, at times those that report these sorts of change statistics tend to exaggerate the scale of the change and the speed at which the change will occur. But change is inevitable.

While some accountants, bookkeepers, and auditors will likely lose their jobs if they don't tune their skills appropriately; it is better to think about all this not in terms of our jobs but rather to consider the tasks that we perform. What are automated are specific tasks not necessarily entire jobs. Further, the volume and the pace of displacement due to automation is rising.

Also, while some jobs are lost, completely new jobs can be created. For example, the introduction of the automobile led to a decline in horse-related jobs. But entirely new industries emerged which had a significantly positive impact on employment. Not only did the automobile industry grow fast, increasing jobs in that sector, but jobs were also created in the motel and fast-food industries to serve all the motorists and truck drivers who drove those automobiles¹⁸.

Another good example is automated teller machines (ATMs). You might think that ATMs would significantly reduce the number of bank tellers. And, in fact, it did. The average number of bank tellers fell from 20 per branch in 1988 to 13 per branch in 2004. But because the cost of running a bank branch went down because of the ATM, banks were allowed to open more bank branches to better serve customers because of the reduced labor cost of bank tellers. The total number of bank branches increased by 43% over that same period, so the total number of bank tellers actually increased¹⁹.

1.3. The Rise of the Machines: Enablers of Change

Computers are machines. There are tasks that machines are good at performing. Likewise, there are tasks that machines are less adept at performing and even some tasks which they cannot perform at all^{20} . The same is true for humans. There are some tasks humans are very good at performing and there are tasks where machines are better than humans.

So, what are computers good at? Here is a list:

- Structured problem solving
- Routine tasks

¹⁷ Shelly Palmer, *The 5 Jobs Robots Will Take First*, February 26, 2017, https://www.shellypalmer.com/2017/02/5-jobs-robots-will-take-first/

¹⁸ Georgios Petropoulos, *Do we understand the impact of artificial intelligence on employment?*, http://bruegel.org/2017/04/do-we-understand-the-impact-of-artificial-intelligence-on-employment/
¹⁹ Georgios Petropoulos, *Do we understand the impact of artificial intelligence on employment?*, http://bruegel.org/2017/04/do-we-understand-the-impact-of-artificial-intelligence-on-employment/

²⁰ TED Talks, Kevin Kelly, *How AI can bring on a second Industrial Revolution*, https://www.ted.com/talks/kevin kelly how ai can bring on a second industrial revolution

Arithmetic and other types of mathematics

Here is what humans are good at and things that computers generally cannot do at all or have a very tough time performing such tasks:

- Unstructured problem solving
- Non-routine tasks
- Creativity
- Innovation
- Intuition
- Improvising
- Exploration
- Imagination
- Judgement (such as making a tough decision from incomplete information)
- Politics
- Identifying and acquiring new relevant information
- Compassion

It has been my observation over the years that technical people have a tendency to overstate the capabilities of technology and that most business professionals have a tendency to under estimate the capabilities of technology.

1.4. Human-machine Teaming

An episode of the NPR program TED Radio Hour, *The Digital Industrial Revolution*²¹, helps you sort through the facts and the fiction to better understand your future which is rapidly arriving. There is one important point that this radio program is getting very right that most people tend to get wrong.

Who is the world chess champion today; a computer or a human? In 1997, IBM's Deep Blue²², a machine, was the champion.

Today, a computer is no longer the world chess champion. Neither is a human. Today, a team of computers and humans working together can beat any computer or any human working alone 23 .

That is how the power of computers will be harnessed in the Digital Age; by human and computer teamwork. Humans are good at some tasks; not as good at other tasks. Computers are good at some tasks; not as good at other tasks. Teaming humans and computers together and leveraging the strengths of each is how work will get done in the future. You already team with machines, such as electronic calculators, which can do math faster and with less errors than humans.

²¹ National Public Radio, TED Radio Hour, *The Digital Industrial Revolution*, April 21, 2017, http://www.npr.org/podcasts/510298/ted-radio-hour

²² IBM, Deep Blue, http://www-03.ibm.com/ibm/history/ibm100/us/en/icons/deepblue/

²³ TED Talks, Garry Kasparov, *Don't fear intelligent machines: work with them*, https://www.ted.com/talks/garry kasparov don t fear intelligent machines work with them

In the first industrial revolution, steam engines amplified the power of our muscles. In the fourth industrial revolutions, computers will amplify the power of our brains²⁴. Human capabilities augmented by computer capabilities are one important way productivity will increase in the fourth industrial revolution. Assisted by computers, humans will spend fewer hours on noncore tasks and more on client service and creative work²⁵.

1.5. Increased Productivity from Human-machine Collaboration

How much savings will be realized from this human-machine collaboration? That is hard to say precisely, but one study states how much the federal government might save²⁶:

"At the high end, we estimate within the next 5-7 years, as many as 1.1 billion working hours could be freed up in the federal government every year, saving a whopping \$37 billion annually. Ultimately, AI could potentially free up 30 percent of federal employees' time. State government savings in time and money could be similar percentages."

Also, think of something. Who do you want deciding how all these automated processes work? Consider this observation²⁷ by then president Barack Obama related to driverless cars,

"There are gonna be a bunch of choices that you have to make, the classic problem being: If the car is driving, you can swerve to avoid hitting a pedestrian, but then you might hit a wall and kill yourself. It's a moral decision, and who's setting up those rules?"

Automation, such as autonomous vehicles, is made possible by machine-readable rules that enable the automation. Who do we want writing those rules? Software developers? Probably not. Accounting professionals need to be involved in the creation and maintenance of the rules that drive many of these automated processes that impact them. Auditors need to understand how these processes work, what the rules are, and understand how to test if things are working as expected.

An excellent video documentary helps you understand the possibilities, In the Age of AI^{28} , produced by Frontline.

1.6. Ready for AI?

But are business professionals prepared? The answer is not really. The AI Ladder²⁹, by Rob Thomas and published by O'Reilly Media, is by far the best resource that I

²⁴ Shelley Palmer, *Stop Saying AI Can't Replace Humans*, https://www.linkedin.com/pulse/stop-saying-ai-cant-replace-humans-shelly-palmer

²⁵ Dr. Peter Viechnicki, William D. Eggers, *How much time and money can AI save government?*, https://dupress.deloitte.com/dup-us-en/focus/cognitive-technologies/artificial-intelligence-government-analysis.html

²⁶ What the future of artificial intelligence in government?, http://houseofbots.com/news-detail/504-1-what-the-future-of-artificial-intelligence-in-government

²⁷ Wired, The President in Conversation With MIT's Joi Ito and WIRED's Scott Dadich, *Barack Obama, Neural Nets, Self-driving Cars, and the Future of the World*, https://www.wired.com/2016/10/president-obama-mit-joi-ito-interview/

²⁸ PBS, Frontline, *In the Age of AI*, http://xbrl.squarespace.com/journal/2019/12/15/frontline-in-the-age-of-ai.html

have run across related to getting your head around artificial intelligence. Here is a summary of why AI projects fail:

- Lack of understanding. 81% of business leaders to not understand AI.
- **Bad data**. Not having a handle on your data is completely paralyzing. Your AI is only going to be as good as your data.
- Lack of the right skills. The lack of the right skills on part of both business professionals and information technology professionals is problematic.
- **Trust**. Trusting the recommendations made by your artificial intelligence software is a must. AI should not be a black box; business professionals need justification mechanisms that support conclusions.
- **Culture**. The Technology Fallacy³⁰ points out that digital transformation involves changes to organizational dynamics and how work gets done. AI will enable entirely new business models which were impossible in the past. People tend to believe that change will be due to technology; but the Harvard Business Review points out that change is about talent, not technology³¹.

1.7. Digital General Purpose Financial Report

The general purpose financial report is currently getting a face lift³². XBRL-based digital financial reports provide significant benefits over their paper or e-paper counterparts³³. While what goes into financial reports is not really changing, how information is conveyed by that report is changing a lot. Paper-based and even electronic versions of financial reports were not understandable by computer processes. But XBRL-based structured digital financial reports³⁴ are understandable by machines. Public companies have been submitting XBRL-based financial reports to the U.S. Securities and Exchange Commission for over ten years now, perfecting these digital financial reports.

Most professional accountants still don't understand how to correctly convey the meaning represented by the complex logical information which makes up a financial report in the machine-readable XBRL structured format. Most professional accountants still don't understand how to create the business rules that help make sure they did not make mistakes in conveying that meaning. Most professional accountants are not leveraging currently available technologies to automate things such as financial reporting and disclosure checklists. Most certified public accountants don't really understand how to audit information conveyed by an XBRL-based structured digital financial report. But all that is slowly changing.

²⁹ Rob Thomas, O'Reilly Media, *The AI Ladder*, http://xbrl.squarespace.com/journal/2019/10/19/the-ai-ladder.html

³⁰ The Technology Fallacy, http://xbrl.squarespace.com/journal/2019/5/9/digital-maturity.html

³¹ HBR: Digital Transformation Is About Talent, Not Technology, http://xbrl.squarespace.com/journal/2020/5/12/hbr-digital-transformation-is-about-talent-not-technology.html

³² Charles Hoffman, Conceptual Overview of an XBRL-based Structured Digital Financial Report, http://xbrlsite.azurewebsites.net/2017/IntelligentDigitalFinancialReporting/Part01 Chapter02.1 ConceptualOverviewOfDigitalFinancialReporting.pdf

³³ Charles Hoffman, Case for XBRL-based General Purpose Financial Reporting on One Slide, http://xbrl.squarespace.com/journal/2019/2/10/case-for-xbrl-based-general-purpose-financial-reporting-on-o.html

³⁴ Mohini Singh and Sandra Peters, CPA, CFA, CFA Institute, *Data and Technology: Transforming the Financial Information Landscape*, http://www.cfapubs.org/doi/pdf/10.2469/ccb.v2016.n7.1

By all accounts, the process of creating an external financial report is an extremely inefficient process. Here is a list of how some describe that process:

- The CFA Institute calls for "...greater efficiencies within the current inefficient system" [of creating financial reports]³⁵.
- The consultancy Gartner points out, "...average Fortune 1000 company used more than 800 spreadsheets to prepare its financial statements" ³⁶
- Ventana Research says, "...for larger companies, assembling the periodic external reports typically is an inefficient and error-prone process."³⁷
- PriceWaterhouseCoopers points out, "...old school manual processes..." and "commonly cut and pasted, rekeyed, or manually transferred into word processing and spreadsheet applications used for report assembly and review process steps"³⁸

While the process of creating an external financial report might not seem inefficient when being measured against current practices, procedures, processes, and mentalities of those thinking that the way financial reports are created is "the only way" to create such reports; and while it is hard to measure the effectiveness and efficiency of new practices, procedures, and processes because they don't exist yet; when new practices, procedures, and processes do exist the increase in productivity will be measurable and clear, and they will be substantial. Already many organizations are making the move to modern accounting³⁹.

1.8. Human-machine Collaboration to Create Financial Reports

How do we know productivity gains will be substantial? For the past five years a software developer and I have worked to create, to the best of our knowledge, the world's first expert system for creating financial reports. We admit that the expertise offered by the system is currently rudimentary but it is effective and it is useful and it does prove the idea. Our current expert system for creating financial reports is somewhat like comparing the first successful airplane created by Orville and Wilbur Wright, Wright Flyer, to say a Boeing 747. Yes, there is a significant amount of room for improvement. But, just like the Wright Flyer proved that sustained controlled flight is possible; our expert system proves that artificial intelligence technology can be leveraged in the process of creating a financial report and it helped to figure out exactly how to make the technology work effectively and more efficiently that current processes. What is more, the entire record-to-report can be automated⁴⁰.

³⁵ CFA Institute, *DATA AND TECHNOLOGY: TRANSFORMING THE FINANCIAL INFORMATION LANDSCAPE*, June 2016, http://www.cfapubs.org/doi/pdf/10.2469/ccb.v2016.n7.1

³⁶ Nigel Rayner, Neil Chandler, XBRL Will Enhance Corporate Disclosure and Corporate Performance Management, April 23, 2008.

http://unstats.un.org/unsd/nationalaccount/workshops/2008/newyork/IG22.PDF

³⁷ Robert Kugel, Ventana Research: Making XBRL Reporting Easy, February 13, 2009, http://businessfinancemag.com/technology/ventana-research-making-xbrl-reporting-easy

³⁸ Mike Willis, PriceWaterhouseCoopers, Disclosure management: Streamlining the Last Mile, March 2012, https://www.pwc.com/gx/en/xbrl/pdf/pwc-streamlining-last-mile-report.pdf

³⁹ Making the Move to Modern Accounting, http://xbrl.squarespace.com/journal/2021/1/10/making-the-move-to-modern-accounting.html

⁴⁰ Effective Automation of Record to Report (Iteration #4), http://xbrl.squarespace.com/journal/2021/1/25/effective-automation-of-record-to-report-process-iteration-4.html

As has been said, "The best way to predict the future is to create it⁴¹." Yes, it can be hard to separate science-fact and science-fiction. But participating in the creation of new technologies or trying out new technologies before they are ready for commercial use does have its advantages⁴². The typical professional accountant is generally too busy working and producing to fiddle around with possible new technologies that might provide productivity improvements. But those that do lift their heads up from the daily grind of using current practices, processes, and procedures; can often see new ways that can be employed to solve those same problems that are more effective and efficient than current approaches.

While understanding the big picture is important, the devil is in the details. You need to figure out how to appropriately apply technology to your advantage.

1.9. Audited Without Manual Interference

The conclusion of a paper, Imagineering Audit 4.0, written by Jun Dai and Miklos A. Vasarhelyi and published by the Journal of Emerging Technologies in Accounting⁴³ provides a succinct and in my opinion accurate assessment of where Industry 4.0 and auditing is headed.

"Audit 4.0 utilizes data collection equipment such as sensors, embedded computers, and software modules to collect data across the entire company and its outside entities, such as suppliers and customers, via a network in close-to-real time. Data analytics techniques are employed to build models upon these data for the purposes of monitoring product quality, identifying machine faults, saving costs, and facilitating decision making. Audit by exception is used to bring attention to major issues in a largely automated audit. The audit process strongly relies on a mirror world representation of processes and a strong analytical interlinking of not only financial but especially nonfinancial to financial linkages. Finally, the approach will substantially rebalance the concepts of lines of defense, will be applicable to many types of assurances (external, internal, specialized), and will be mainly automated."

In another paper, DATA Act 2022: Changing Technology, Changing Culture⁴⁴, published by Deloitte and the DATA Foundation, the authors provide a vision of what is possible to achieve by the year 2022 should The Digital Accountability and Transparency Act of 2014⁴⁵ be implemented effectively:

"By 2022, if all goes well, spending information will also be automated: reported, exchanged, and audited without manual interference. Systems will deliver reports instantly; grantee and contractor software will communicate automatically with agency and government-wide systems."

⁴¹ BarnRaisers, attributed to both Abraham Lincoln and Peter Drucker, http://barnraisersllc.com/2013/12/12-reasons-predict-future-create/

⁴² Shelly Palmer, Automate or Die, https://www.shellypalmer.com/2017/04/automate-or-die/

 $^{^{}m 43}$ Jun Dai and Miklos A. Vasarhelyi (2016) *Imagineering Audit 4.0.* Journal of Emerging Technologies in Accounting: Spring 2016, Vol. 13, No. 1, pp. 1-15., http://aaajournals.org/doi/abs/10.2308/jeta-10494?code=aaan-site

⁴⁴ Deloitte and the DATA Foundation, *DATA Act 2022: Changing Technology, Changing Culture*, http://www.datafoundation.org/data-act-2022

⁴⁵ DIGITAL ACCOUNTABILITY AND TRANSPARENCY ACT OF 2014, https://www.congress.gov/113/plaws/publ101/PLAW-113publ101.pdf

The DATA Act is not an isolated example; it is part of a broader trend referred to as RegTech⁴⁶. Someone, somewhere will begin employing the technologies of the *Fourth Industrial Revolution*. Professional accountants and auditors will then be forced into changing. But these changes will occur and the institution of accountancy may or may not be ready. And these changes will likely occur sooner than you might realize.

The statement "audited without manual interference" implies that manual audit steps are not added value, rather the manual audit steps are unnecessary friction which should be removed from the system.

In a Fortune article⁴⁷, Wirecard shows auditing is broken. Here's why—and how to fix it, Jeremy Kahn holds that auditing is broken. He points out that a POGO study found that when the PCAOB inspected Big 4 audits it found:

- Deloitte botched 20%
- PWC botched 23.6%
- EY botched 27.3%
- KPMG botched 50%

New approaches to auditing are already appearing. The company Mindbridge.ai has created what they call the AI assisted audit⁴⁸. The AICPA is working on the Dynamic Audit Initiative⁴⁹. A PhD student in Brazil is contemplating an XBRL-based machine-readable audit program⁵⁰.

1.10. The Finance Factory

Deloitte is articulating a vision of what they call **The Finance Factory**. I buy into that vision. Here is how Deloitte describes **The Finance Factory**:

The finance factory handles core finance processes, and connects to finance centres of excellence and outsourcing partners in a hub-and-spoke model.

There's no paper, anywhere. Employees use cloud-based apps on mobile devices to transact their business, and highly standardized, simplified, workflow-enabled business processes handle the rest. Automated controls and intelligent process monitoring and analytics keep watch over core, extended and outsourced process performance, exceptions and service levels to help minimize rework. Finance managers receive event-driven, real-time updates thanks to new integration tools and advances in in-memory processing.

The close process is continuous, if not yet real-time. A daily soft close is the new norm, made possible by visual close management tools, integrated sub-ledgers, daily time capture, journal workflows, reconciliation tools, as well as

⁴⁶ R.J. Voster BEng, *RegTech: closing the circle; Will Regulatory Technology (RegTech) digitize regulation?*, https://www.compact.nl/en/articles/regtech-closing-the-circle/

⁴⁷ Forbes: Auditing is Broken, http://xbrl.squarespace.com/journal/2020/7/21/fortune-auditing-is-broken.html

⁴⁸ AI Assisted Audit, http://xbrl.squarespace.com/journal/2019/6/12/ai-assisted-audits-are-here.html

⁴⁹ *Dynamic Audit Solution Initiative*, http://xbrl.squarespace.com/journal/2019/7/10/dynamic-audit-solution-initiative.html

⁵⁰ xAudit: Auditing Representation in XBRL Based Documents, http://xbrl.squarespace.com/journal/2020/1/3/xaudit-auditing-representation-in-xbrl-based-documents.html

automation of consolidation, foreign exchange, allocation and intercompany transfers. Finance teams now simulate pre-close results and can support the continuous development of the MD&A throughout the close process.

The description of the vision is maturing. Last year I heard the term "lights-out finance" explained in broad brush strokes. Now, I would point you to these Deloitte documents that help paint the details of the vision:

- Close, Consolidate, Report⁵¹
- The Future of Operational Finance⁵²
- Modernizing Finance in Private Companies⁵³
- Finance 2025⁵⁴

Others⁵⁵ provide insights into the possibilities but refer to the same thing using different terms. "Financial Transformation" and "Finance Digital Transformation" and "The Modern Finance Platform" and "Digital Finance" and "Mirror World" are some of the different terms that are used.

I summarized all of this information in a document that I call *Exploring the Notion of The Finance Factory*⁵⁶. While it is very doubtful that the vision that Deloitte paints for what a finance department will look like in 2025 will be realized in such a short time for all organizations is doubtful, particularly in such a short period of time; what is clear is that change is on its way.

Many aspects of accounting, reporting, auditing, and analysis are painful, monotonous, onerous, gruelling; even barbaric given the tools that are available today for performing these tasks in a digital environment.

While many things might never change, other things will change. No one has a crystal ball that can accurately predict exactly what will change and when. But, thinking that nothing will change is absurd and increasingly risky.

There is always room for improvement in the accounting information systems that keep an organization running or in the supply chain that provides capital via the capital markets.

The Big Four CPA firms are each publishing information that will help their clients adapt to this new paradigm of accounting, reporting, auditing, and analysis⁵⁷.

⁵¹ Deloitte, *Close, Consolidate, Report*, https://www2.deloitte.com/content/dam/Deloitte/nl/Documents/cfo/deloitte-nl-cfo-point-of-view-close-consolidate-and-report.pdf

⁵² Deloitte, *The Future of Operational Finance*, https://www2.deloitte.com/content/dam/Deloitte/nl/Documents/strategy/deloitte-nl-so-the-future-of-operational-finance.pdf

⁵³ Deloitte, *Modernizing Finance in Private Companies*, https://www2.deloitte.com/ca/en/pages/audit/articles/finance-trends.html

⁵⁴ Deloitte, *Finance 2025*, https://www2.deloitte.com/content/dam/Deloitte/us/Documents/finance-transformation/us-ft-crunch-time-V-finance-2025.pdf

⁵⁵ Deloitte's Vision: The Finance Factory, http://xbrl.squarespace.com/journal/2019/2/20/deloittes-vision-the-finance-factory.html

⁵⁶ Charles Hoffman, CPA, *Exploring the Notion of The Finance Factory*, http://xbrlsite.azurewebsites.net/2019/Library/ExploringNotionOfFinanceFactory.pdf

⁵⁷ Adapting to Changes Caused by the Fourth Industrial Revolution, http://xbrl.squarespace.com/journal/2019/8/4/adapting-to-changes-caused-by-the-fourth-industrial-revoluti.html

Internal and External Financial Report Creation Process and Tasks Transformation process and tasks Soft Close Internal Direct Closing Book, etc. Data Connectors and Services Information Consolidation (Expert system Reporting to Managemen Extract, Transform Load **Hard Close** Knowledge Rekeying External Report External XBRL Report Data Batch, Manu Public data, proprietary audit

It is highly unlikely that everything will be automated, but it is very likely that significant automation can be achieved.

1.11. Computational Professional Services

All of these changes and visions can be summarized in the notion of computational professional services.

Some people call this "smart regulation". Others call it "algorithmic regulation". Still others use the term "rules as code". Some use the term "robo cop". Deloitte uses "the finance factory". "Continuous audit" and "continuous reporting" fit into computational professional services. Another term for all this is "finance transformation".

But whatever you call it; many of the repetitive, monotonous, routine, mechanical, boring tasks and processes related to accounting, reporting, auditing, and analysis will be performed by machines which will free up humans to do more interesting work. This transformation is about talent, not technology.

Professional services is about rearranging abstract symbols that represent information and knowledge. Computers can help perform these tasks and processes much like a calculator helps accountants do math.

1.12. Be Proactive; Get Retraining, Adapt, and Prosper

While it has been the case that in the past it has been the tendency for most professional accountants to be reactive rather than proactive; and while it is likely the case that professional accountants and auditors will be reactive to this current round of technology improvements; you don't have to be reactive.

Consider being proactive⁵⁸. Based on what I can tell, in my view the transition of the accounting profession will pick up steam over the next three to five years and will be running on all cylinders by that time.

Unfortunately, the education system used to create the next generation of accounting professionals is not outputting these new leaders with the right skills and is unlikely to change any time soon. In fact, I had one accounting student tell me that their professor told them that the skills they are learning in college were obsolete.

However, there are ways to work around the educational system's current deficiencies. Professional accountants need to learn how computers reason. Don't fall for the "learn to code" hysteria⁵⁹.

Besides, this Wired article, End of $Code^{60}$, has the sub title "Soon we won't program computers. We'll train them like dogs." That is a very succinct and accurate statement. But I do disagree with one thing Wired is saying. Business professionals will train software using business rules, not $code^{61}$.

Computers reason using the rules of logic. For now, what professional accountants should do as part of their formal education is go to the philosophy department of your university and take a course in formal logic. That is the basis of computer reasoning, the rules of logic. Literacy as to the rules of logic and reasoning used by computers, which can be taught in less than 40 hours, will help you understand the capabilities of computers and how to harness those capabilities.

A little harder to work around is the skill and ability to represent information and convey meaning in machine-readable form and make sure you did so correctly. I have distilled the essence of this skill into 15 succinct principles, *XBRL-base Digital Financial Reporting Principles*⁶². Principles help you think about something thoroughly and consistently.

While this ability tends to be above the capabilities of most professional accountants today, the required knowledge will decrease as software functionality improves. If you think about it, software must improve. There is no way the accounting department is going to rely on the information technology department to get financial reports out. That simply will never happen.

Once you have a base of knowledge then the next step is to help software vendors understand the software you really need. If you don't have the correct understanding of what you need because you don't have the right understanding;

⁵⁸ Shelly Palmer, Automate of Die, https://www.shellypalmer.com/2017/04/automate-or-die/

⁵⁹ Basel Farag, TechCrunch, *Please don't learn to code*, May 2016, https://techcrunch.com/2016/05/10/please-dont-learn-to-code/

⁶⁰ Jason Tanz, Wired, *The End of Code*, https://www.wired.com/2016/05/the-end-of-code/

⁶¹ Should Accountants Learn to Code?, http://xbrl.squarespace.com/journal/2020/9/6/should-accountants-learn-to-code.html

⁶² Charles Hoffman, XBRL-based Digital Financial Reporting Principles, http://xbrl.squarespace.com/digital-financial-reporting-pr/

then you will tend to misdirect software vendors and send them down the wrong software creation path. That is what has happened for software used to create XBRL-based financial reporting by public companies. The quality of XBRL-based public company financial reports is not where it needs to be. Because of quality issues, the use of all that XBRL-based information suffers and the advantages of XBRL are hard to see^{63,64}.

But, if you look at all this correctly⁶⁵, then the possibilities are obvious. A financial report is a logical system⁶⁶. The technology will be hidden deep within software applications, exposing professional accountants to things they understand: accounting and logic. Gaining an understanding the capabilities of computers and how to harness those capabilities is essential⁶⁷.

1.13. Quality Digital Financial Reporting is Paramount

One huge mistake that software vendors make is misunderstanding the quality of a financial report. Financial reports cannot contain mistakes. Period. External financial reporting managers have processes, procedures, and practices of today yield extremely high-quality output. The "high-quality" part simply cannot change. Any new technology or innovation that reduces quality will basically never be adopted by the market.

What can change is the manual effort that goes into creating those high-quality financial reports. The role of technology is to enable the appropriate tasks to be automated and managed by machine-based processes which frees up humans to perform tasks that only they can perform because they are simply not automatable because they require judgement, are non-routine, or are otherwise beyond the capabilities of machine-based processes. Professional accountants understand this distinction. Information technology professionals do not understand this distinction because they do not understand financial reporting and accounting deeply enough.

The accounting profession is leading other business domains into the Digital Age⁶⁸. It may not seem like that, but it is true. This did not start in 1999 when the American Institute of Certified Public Accountants (AICPA) started the process of creating what has become the global standard XBRL⁶⁹. The process started in 1929 with the creation of U.S. Generally Accepted Accounting Principles, the semantics of financial reporting. Those semantics were tuned over a period of nearly 90 years. It

⁶³ Public Company Quality Continues to Improve, Trend is Good, http://xbrl.squarespace.com/journal/2017/6/2/public-company-quality-continues-to-improve-trend-is-good.html

⁶⁴ Understanding Logical, Mechanical, and Mathematical Accounting Relations in XBRL-based Digital Financial Reports, http://xbrl.squarespace.com/journal/2016/12/15/understanding-logical-mechanical-and-mathematical-accounting.html

⁶⁵ XBRL-based Digital Financial Reporting Jump Start,

http://xbrl.squarespace.com/journal/2020/8/6/xbrl-based-digital-financial-reporting-jump-start.html

66 Special Theory of Machine-based Automated Communication of Semantic Information of Financial Statements, http://xbrl.squarespace.com/journal/2019/12/30/special-theory-of-machine-based-automated-communication-of-s.html

⁶⁷ Artificial Intelligence and Knowledge Engineering in a Nutshell, http://xbrlsite.azurewebsites.net/2019/Library/KnowledgeEngineeringInNutShell.pdf
⁶⁸ Wikipedia, The Information Age, retrieved June 28, 2017,

wikipedia, *The Information Age*, retrieved June 28, 2017 https://en.wikipedia.org/wiki/Information Age

⁶⁹ AICPA Publishes History of XBRL, http://xbrl.squarespace.com/journal/2009/8/3/aicpa-publishes-history-of-xbrl.html

continued with the creation of International Financial Reporting Standards (IFRS) beginning in about 1975. Getting these financial reporting semantics dialed in is the hard part. Representing those semantics in some technical format is easy as compared to creating the semantics in the first place.

Whether any specific government regulator such as the U.S. Securities and Exchange Commission or ESMA makes this technology work appropriately or not is not really that relevant. The technology, if useful, will likely be adopted because it increases productivity. Until it increases productivity, it will not be adopted broadly. The market would be foolish to adopt something that does not work appropriately.

But when the first software vendor does make this technology work, then the world of accountants and auditors will change dramatically.

1.14. Three Key Technologies Building on Medieval Traditions

Accounting, which has existed for 7,000 years⁷⁰, even before the creation of formal number systems, is constantly evolving. Accounting is about to go through another significant phase in that evolution process. Professional accountants who adapt will thrive.

There are three specific new technologies that can be leveraged to significantly improve and modernize accounting and financial reporting. Those technologies will transition into the mainstream over the coming years. Those three technologies are^{71} :

- Structured information such as XBRL-based structured digital financial reports also known as machine-readable knowledge graphs
- Knowledge-based systems and other applications of artificial intelligence
- Digital distributed ledgers using blockchain, hashgraph, hyperledger, or other such technologies

Single-entry bookkeeping⁷² is how 'everyone' would do accounting. In fact, that is how accounting was done before double-entry bookkeeping was invented⁷³.

Double-entry bookkeeping⁷⁴ adds an additional important property to the accounting system, that of a clear strategy to identify errors and to remove the errors from the system. Even better, it has a side effect of clearly firewalling errors as either accident or fraud. This then leads to an audit strategy. Double-entry bookkeeping is how professional accountants do accounting.

Double-entry bookkeeping was the invention of medieval merchants and was first documented by the Italian mathematician and Franciscan Friar Luca Pacioli⁷⁵.

Wikipedia, History of Accounting, retrieved June 10, 2017, https://en.wikipedia.org/wiki/History of accounting

⁷¹ Charles Hoffman, *Modernizing Accounting and Auditing: Three Technology Trends*, http://xbrl.squarespace.com/journal/2017/5/27/modernizing-accounting-and-auditing-three-technology-trends.html

⁷² Wikipedia, *Single-entry Bookkeeping System*, retrieved August 30, 2016, https://en.wikipedia.org/wiki/Single-entry_bookkeeping_system

⁷³ Essence of Accounting, http://xbrl.squarespace.com/journal/2020/5/12/essence-of-accounting.html

⁷⁴ Wikipedia, *Double-entry Bookkeeping System*, retrieved August 30, 2016, https://en.wikipedia.org/wiki/Double-entry bookkeeping system

⁷⁵ Wikipedia, Luca Pacioli, retrieved August 30, 2016, https://en.wikipedia.org/wiki/Luca Pacioli

Double-entry bookkeeping is one of the greatest discoveries of commerce and its significance is difficult to overstate. Which came first, double-entry bookkeeping or the enterprise⁷⁶? Was it double-entry bookkeeping and what it offered that enable the large enterprise to exist; or did the large enterprise create the need for double-entry bookkeeping?

Accountants think differently than non-accountants, it is part of their training. Non-accountants tend to not realize this and accountants tend to forget or take this for granted. XBRL-based structured digital financial reports, knowledge-based systems and other such applications of artificial intelligence, and machine-readable digital global ledgers will enhance the invention of the medieval merchants.

Accountants, don't under estimate the value of double-entry bookkeeping and the other processes, procedures, and techniques employed to make sure that everything "ticks and ties" and "cross casts and foots". These useful techniques, even perhaps better referred to as ingrained medieval traditions, should make their way into these new modern accounting techniques. These successful and important medieval techniques are still very relevant even in the digital age.

1.15. Financial Reports are Logical Systems

It is worth pointing out that financial reporting schemes have five things in common that can be leveraged in the communication of financial statement information and are unique to financial reporting schemes:

- First, at the foundation of every financial reporting scheme is the double-entry accounting model⁷⁷. Simply stated, that model is: **DEBITS** = **CREDITS**. It is a mathematical model. (If you don't understand this model, this video is helpful⁷⁸!)
- Second, building on the double-entry accounting model is the accounting equation⁷⁹: **Assets = Liabilities + Equity**.
- Third, every financial reporting scheme defines a **core set of interrelated elements of a financial statement** that are fundamentally grounded in some form of the accounting equation. For example, the Financial Accounting Standards Board (FASB) defines these ten elements of a financial statement in SFAC 6⁸⁰; Assets, Liabilities, Equity, Comprehensive Income, Investments by Owners, Distributions to Owners, Revenues, Expenses, Gains, Losses. Then, additional elements are defined based on that core set.
- Fourth, every financial reporting scheme has what is called "articulation". **Articulation** is the notion that the elements of a financial statement are mathematically interrelated and therefore depend on one another and so the four core statements; the balance sheet, the income statement, the changes in equity and the cash flow statement are all

⁷⁶ Ian Grigg, *Triple Entry Accounting, A Very Brief History of Accounting, Which Came First - Double Entry or the Enterprise?*, http://iang.org/papers/triple-entry.html

⁷⁷ David P. Ellerman, *The Mathematics of Double Entry Bookkeeping*, Mathematics Magazine, http://www.ellerman.org/wp-content/uploads/2012/12/DEB-Math-Mag.CV .pdf

⁷⁸ YouTube, 2016 Debit Credit Theory Accounting Rap Song from O'Neill High School, https://www.youtube.com/watch?v=PHanSCcMb I

⁷⁹ Wikipedia, *Accounting Equation*, https://en.wikipedia.org/wiki/Accounting equation

⁸⁰ ibid, page 23.

mathematically interrelated. Articulation is explained very methodically by the FASB in SFAC 6^{81} .

• Fifth, every financial report has inherent variability that is the result of explicitly allowing intermediate components of a financial report (i.e. subtotals) to be combined in appropriate but perhaps different ways depending on the needs of the reporting economic entity. Again, this is explained in detail within SFAC 682.

These five special characteristics of a financial reporting scheme and therefore of a financial statement created using such a financial reporting scheme offers benefits above and beyond the general communication of words and numbers⁸³. For more information see *Essence of Accounting*⁸⁴.

1.16. Accountants are Knowledge Workers

Knowledge workers such as professional accountants, whose jobs seem secure, are perhaps feeling threatened by technology. This threat by artificial intelligence and other technologies, perhaps, generates fear, uncertainty, doubt and maybe even dread within many different job categories. However, as long as professional accountants are willing and able to adapt to these changes⁸⁵, most professional accountants should be well-positioned to create more value than ever, augmented by machines that they understand how to work with and leverage.

The tremendous potential of the use of technologies to increase productivity in this Fourth Industrial Revolution to liberate resources offers tremendous opportunity to professional accountants faced with limited resources, more things being put on their plate, increasing information complexity, and expanding backlogs of work. It is highly-likely that new tasks for knowledge workers such as professional accountants will arise, many of which can only be performed by humans; making humans with the right skills even more valuable.

Managers can use these new technologies as a way to increase innovation among those they manage; encouraging their employees to create new ways to use liberated work hours to improve the services they provide to clients. The most forward-thinking managers will see these technologies as an opportunity to reimagine the nature of what and how professional accountants work, increasing the value they provide to their clients.

"I skate to where the puck is going to be, not where it has been." Wayne Gretzky, legendary Canadian hockey star.

Don't skate to where the puck is. Understand where the puck will be and go there.

⁸¹ ibid, page 21 – 22, "Interrelation of Elements-Articulation"

⁸² ibid, page 47, paragraph 77.

⁸³ Special Theory of Machine-based Automated Communication of Semantic Information of Financial Statements, http://xbrl.squarespace.com/journal/2019/12/30/special-theory-of-machine-based-automated-communication-of-s.html

⁸⁴ Charles Hoffman, CPA, Essence of Accounting, http://www.xbrlsite.com/mastering/Part00 Chapter01.D EssenceOfAccounting.pdf

⁸⁵ Charles Hoffman, *Adapting to Changes Caused by the Fourth Industrial Revolution*, http://xbrl.squarespace.com/journal/2019/8/4/adapting-to-changes-caused-by-the-fourth-industrial-revoluti.html

Keep in the back of your mind that the changes that are occurring are transformational, not incremental. Entire industries will be transformed, accounting, reporting, auditing, and analysis included.

Start your journey by getting the correct map for your journey⁸⁶.

1.17. Trends in Financial Reporting

Forbes published an article, 3 Important Ways Artificial Intelligence Will Transform Your Business and Turbocharge Success⁸⁷, which explains that organizations are already leveraging AI in three common ways:

- · Creating more intelligent products;
- Offering a more intelligent service;
- Improving internal business processes

Financial reporting will be different in the fourth industrial revolution 88 . There seems to be a number of trends that are interacting with one another in the realm of financial reporting. This is a summary of what I see:

- Machine-based digital reporting: Machine-based digital financial reporting⁸⁹ will likely prevail over the historically prevalent exchange of paper or e-paper by humans. Both general purpose and special purpose financial reporting will be impacted.
- **Integrated reporting**: Sometimes called "triple-bottom line" or sustainability reporting⁹⁰ or ESG⁹¹ as contrast to simply financial reporting.
- **Push-reporting**: Push reporting⁹² as contrast to pull-based reporting.
- **Continuous reporting**: Continuous reporting enabled by continuous accounting⁹³, as contrast to the historical "batch" oriented mode of reporting.
- **Continuous auditing**: Continuous auditing⁹⁴ and AI assisted auditing⁹⁵ using things like the dynamic audit solution⁹⁶ as contrast to older audit approaches.

http://xbrlsite.azurewebsites.net/2018/Library/ComputerEmpathy.pdf

⁸⁶ Charles Hoffman, CPA, Computer Empathy,

⁸⁷ Bernard Marr, Forbes, *3 Important Ways Artificial Intelligence Will Transform Your Business and Turbocharge Success*, https://www.forbes.com/sites/bernardmarr/2020/08/03/3-important-ways-artificial-intelligence-will-transform-your-business-and-turbocharge-success/#d6dea16620fa

⁸⁸ Adapting to Changes Caused by the Fourth Industrial Revolution,

 $[\]frac{\text{http://xbrl.squarespace.com/journal/2019/8/4/adapting-to-changes-caused-by-the-fourth-industrial-revoluti.html}{\text{http://xbrl.squarespace.com/journal/2019/8/4/adapting-to-changes-caused-by-the-fourth-industrial-revoluti.html}{\text{http://xbrl.squarespace.com/journal/2019/8/4/adapting-to-changes-caused-by-the-fourth-industrial-revoluti.html}{\text{http://xbrl.squarespace.com/journal/2019/8/4/adapting-to-changes-caused-by-the-fourth-industrial-revoluti.html}{\text{http://xbrl.squarespace.com/journal/2019/8/4/adapting-to-changes-caused-by-the-fourth-industrial-revoluti.html}{\text{http://xbrl.squarespace.com/journal/2019/8/4/adapting-to-changes-caused-by-the-fourth-industrial-revoluti.html}{\text{http://xbrl.squarespace.com/journal/2019/8/4/adapting-to-changes-caused-by-the-fourth-industrial-revoluti.html}{\text{http://xbrl.squarespace.com/journal/2019/8/4/adapting-to-changes-caused-by-the-fourth-industrial-revoluti.html}{\text{http://xbrl.squarespace.com/journal/2019/8/4/adapting-to-changes-caused-by-the-fourth-industrial-revoluti.html}{\text{http://xbrl.squarespace.com/journal/2019/8/4/adapting-to-changes-caused-by-the-fourth-industrial-revoluti.html}{\text{http://xbrl.squarespace.com/journal/2019/8/4/adapting-to-changes-caused-by-the-fourth-industrial-revoluti.html}{\text{http://xbrl.squarespace.com/journal/2019/8/4/adapting-to-changes-caused-by-the-fourth-industrial-revoluti.html}{\text{http://xbrl.squarespace.com/journal/2019/8/4/adapting-to-changes-caused-by-the-fourth-industrial-revoluti.html}{\text{http://xbrl.squarespace.com/journal/2019/8/4/adapting-to-changes-caused-by-the-fourth-industrial-revoluti.html}{\text{http://xbrl.squarespace.com/journal/2019/8/4/adapting-to-changes-caused-by-the-fourth-industrial-revoluti.html}{\text{http://xbrl.squarespace.com/journal/2019/8/4/adapting-by-the-fourth-industrial-revoluti.html}{\text{http://xbrl.squarespace.com/journal/2019/8/4/adapting-by-the-fourth-industrial-revoluti.html}{\text{http://xbrl.squarespace.com/journal/2019/8/4/adapting-by-the-fourth-industrial-revoluti.html}{\text{http://xbrl.squarespace.com/journal/2019/8$

⁸⁹ Case for XBRL-based Digital Financial Reporting on One Slide,

 $[\]frac{\text{http://xbrl.squarespace.com/journal/2019/2/10/case-for-xbrl-based-general-purpose-financial-reporting-on-o.html}{}$

⁹⁰ ESMA Publishes its Strategy on Sustainable Finance,

http://xbrl.squarespace.com/journal/2020/2/10/esma-publishes-its-strategy-on-sustainable-finance.html

⁹¹ Wikipedia, Environmental, Social, and Corporate Governance,

https://en.wikipedia.org/wiki/Environmental, social and corporate governance

⁹² Push Reporting, https://www.push-reporting.com/

⁹³ Wikipedia, Continuous Accounting, https://en.wikipedia.org/wiki/Continuous accounting

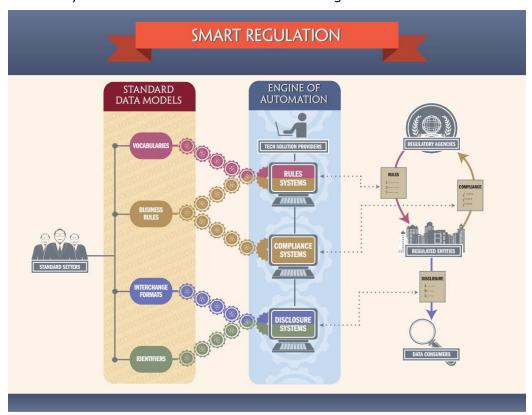
⁹⁴ Logic's Role in Digital Mirror Worlds Representing Reality,

http://xbrl.squarespace.com/journal/2018/4/14/logics-role-in-digital-mirror-worlds-representing-reality.html

⁹⁵ AI Assisted Audit, http://xbrl.squarespace.com/journal/2019/6/12/ai-assisted-audits-are-here.html

- **Triple-entry accounting**: Triple-entry accounting⁹⁷ leveraging machinereadable digital distributed ledgers as contrast to double-entry accounting which is internally focused.
- **Algorithmic analysis/regulation**: Algorithmic regulation⁹⁸ or "smart regulation⁹⁹" as contrast to older approaches which tended to be more manual.

Center to all of this is the financial report logical model ¹⁰⁰, enabling a new modern approach to financial reporting, compliance, and regulation. Software interacts with that standard model to put things into a report, make sure the report is right, extract information from the report for analysis, etc. Machine-readable metadata glues everything together logically, enabling very significant automation. This graphic ¹⁰¹ created by the Data Coalition describes smart regulation:



⁹⁶ Dynamic Audit Solution Initiative, http://xbrl.squarespace.com/journal/2019/7/10/dynamic-audit-solution-initiative.html

⁹⁷ Triple-Entry Accounting; Most important invention in 500 years, http://xbrl.squarespace.com/journal/2018/5/4/triple-entry-accounting-most-important-invention-in-500-year.html

⁹⁸ Tim O'Reilly, *Open Data and Algorithmic Regulation*, https://beyondtransparency.org/chapters/part-5/open-data-and-algorithmic-regulation/

⁹⁹ Smart Regulation Graphic Shows Big Picture, http://xbrl.squarespace.com/journal/2012/11/12/smart-regulation-graphic-shows-the-big-picture.html

¹⁰⁰ Charles Hoffman, CPA, *Special Theory of Machine-based Automated Communication of Semantic Information of Financial Statements*, http://xbrl.squarespace.com/journal/2019/12/30/special-theory-of-machine-based-automated-communication-of-s.html

¹⁰¹ Data Coalition, *Smart Regulation*, http://www.datacoalition.org/wp-content/uploads/archivedfiles/smart-regulation-rough-draft-infographic.pdf

Enterprise internal financial reporting systems will work in a similar manner. The notion of computational professional services "packages" all these changes.

1.18. Accounting, Reporting, Auditing, and Analysis in a Digital Environment

Imagine accounting, reporting, auditing, and analysis related tasks and processes that are connected using machine-readable information expressed in a global standard format where one process feeds another process. Imagine that the meaning was created using one shared curated knowledge graph¹⁰².



The machine-readable curated knowledge graph is how accounting knowledge is stored, shared, and used by machines that augment the knowledge of humans to perform work.

Imagine accountants curating machine-readable information and being compensated for the machine-readable information they create and pay for the machine-readable information that they consume¹⁰³. Digital economics are governed by different rules that industrial era economics¹⁰⁴.

1.19. Curated Models, Metadata, Rules

The old industrial economy and the new information economy will not work the same. We all need to grasp the dynamics of information. This will be covered in

 $^{^{102}}$ Enterprise Knowledge Graph Principles, <u>http://xbrl.squarespace.com/journal/2020/6/15/enterprise-knowledge-graph-principles.html</u>

¹⁰³ The Economics of Digital for CPAs, http://xbrl.squarespace.com/journal/2021/3/22/the-economics-of-digital-for-cpas.html

¹⁰⁴ New Rules for a New Economy, http://xbrl.squarespace.com/journal/2021/4/5/new-rules-for-the-new-economy.html

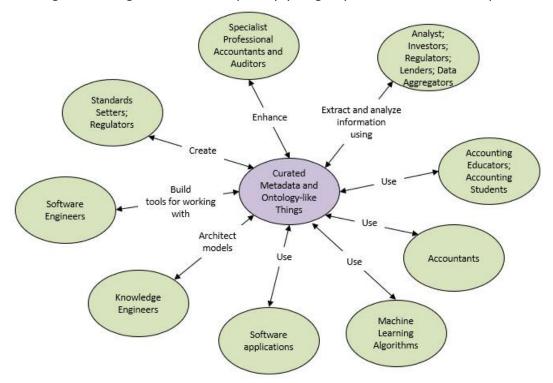
detail in forthcoming sections of this resource. But we do want to give you the big picture now.

Economist said, "The world's most valuable resource is no longer oil, but $data^{105}$." But others go on to say, "If data is the new oil, then metadata is the new gold. 106 " And then this article points out that data curation is how you weave raw data into "business gold" 107 . This article uses the following metaphor which I paraphrase to explain value:

A barrel of raw crude oil costs \$62 per barrel; there are 42 barrels in a gallon so that is about \$1.47 per gallon. Refined gasoline is about \$3.89 per gallon. High-octane racing fuel goes for about \$25 per gallon.

High-quality curated models and metadata will supercharge artificial intelligence applications, enabling software to augment the skills of an accountant much like a calculator augments one's ability to do math. Storing information in a digital distributed ledger improves transparency and trust.

Now, the metaphor is not perfect. Clearly refinement costs come into play and you cannot get 42 gallons of high-octane racing fuel from 42 gallons of raw crude oil. But, this does help to understand the notion of value and that you can transform something and change value. But hopefully you grasp that metadata is important.



 $^{^{105}}$ Behold the Power of Metadata, $\underline{\text{http://xbrl.squarespace.com/journal/2019/5/23/behold-the-power-of-metadata.html}}$

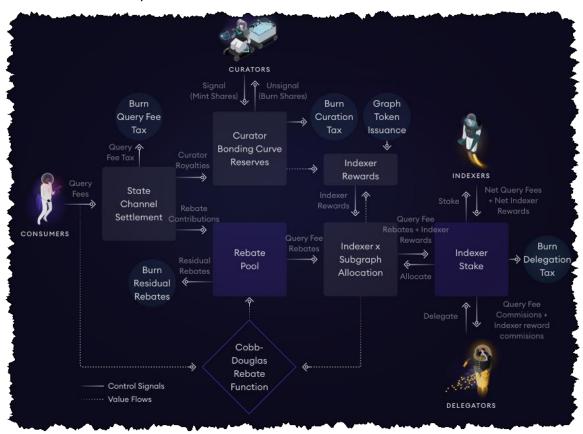
¹⁰⁶ Eckerson Group, If Data is the New Oil, Metadata is the New Gold,

https://www.eckerson.com/articles/if-data-is-the-new-oil-metadata-is-the-new-gold

¹⁰⁷ D!gitalist Magazine, Data Curation: Weaving Raw Data Into Business Gold (Part 1), https://www.digitalistmag.com/cio-knowledge/2019/04/29/data-curation-weaving-raw-data-into-business-gold-part-1-06197968/

In the new information economics, professional accountants will be both creators and consumers of machine-readable information 108.

An article by Brandon Ramirez; *The Graph Network In Depth, Part* 1^{109} ; provides a detailed description of how digital economics works. From this you can get an idea of where professional accountants will interact with information in this new information economy.



No one knows exactly how everything will unfold. But this is certain: change is underway now.

 $^{^{108}}$ The Economics of Digital for CPAs, $\underline{\text{http://xbrl.squarespace.com/journal/2021/3/22/the-economics-of-digital-for-cpas.html}$

¹⁰⁹ Brandon Ramirez; The Graph Network In Depth, Part 1, https://thegraph.com/blog/the-graph-network-in-depth-part-1